

REQUEST FOR BID

Date: August 15, 2026

Bid # SMRFID1

RETURN BY OPENING TO:

Spirit Mountain Recreation Area

9500 Spirit Mountain Place

Duluth, MN 55810

SPIRIT MOUNTAIN RFID**Official Sealed Bid**

Buyer: Spirit Mountain Recreation Area

Phone: 218-269-7351

Email: rabel@spiritmt.com

Contact Ryan Abel at the number above for more information.

BID OPENING AT 10:00 AM ON TUESDAY, AUGUST 25, 2026

Note: All bids must be written, signed, and transmitted in a sealed envelope, plainly marked with the bid number, subject matter, and opening date. Spirit Mountain reserves the right to reject any and all bids. All equipment must be new. All pages must be signed or initialized by the authorized bidder's representative. This equipment is tax-exempt.

RETURN BID IN DUPLICATE WITH DUPLICATE DESCRIPTIVE LITERATURE. FOR BID RESULTS, ENCLOSE A SELF-ADDRESSED, STAMPED ENVELOPE WITH BID.

Designated F.O.B Point
Spirit Mountain Recreation Area
9500 Spirit Mountain Place
Duluth, MN 55810

REQUEST FOR BID

RFID Lift-Ticket Access Control System

1. PURPOSE

Spirit Mountain Recreation Area is requesting bids from qualified vendors to furnish and implement a new RFID lift-ticket access control system. The successful bidder shall provide a complete turnkey system, including all equipment, software, installation, professional services, training, commissioning, and ongoing support required for full operation.

2. REQUIRED EQUIPMENT

The bid shall include, at minimum:

- Eight (8) RFID access control gates with fixed gantries
 - One (1) gate will need to be ADA compliant
- Four (4) handheld RFID scan guns, including power supplies, battery chargers, and spare batteries
- Two (2) pickup boxes
- All required RFID readers, controllers, displays, printers, communications equipment, mounting hardware, cabling, power accessories, and related components
- All required software, licensing, subscriptions, and system components

All equipment shall be suitable for outdoor ski-area operations and capable of reliable operation in cold, snow, ice, moisture, and high-use conditions.

3. TURNKEY SERVICES

The bid shall include all labor and services necessary to provide a fully operational system, including:

- Project management and site assessment
- System design and configuration
- Equipment delivery and installation
- Network/system integration
- Testing and commissioning
- Staff training
- System documentation
- Go-live support
- Warranty and technical support

The bidder shall identify any required owner-provided infrastructure, site work, electrical work, network requirements, or other exclusions.

4. SOFTWARE & SUPPORT

The bid shall include all software and recurring services necessary for operation of the system, including:

- Software licensing and subscriptions
- Cloud services, if applicable
- Software updates and maintenance
- Technical support
- Required system hosting or connectivity services

All one-time and recurring requirements shall be clearly identified in the bid.

5. SYSTEM REQUIREMENTS

The system shall provide:

- Reliable RFID ticket/pass validation
- Visual and audible access indicators
- Administrative and reporting capabilities
- Gate and device monitoring
- Appropriate offline functionality
- Secure data management
- Capability for future expansion
- Integration with Spirit Mountain's existing Intouch ticketing system, where applicable

6. BID SUBMITTAL REQUIREMENTS

Bidders shall provide:

1. Company qualifications and relevant experience
2. Equipment and system specifications
3. Implementation schedule
4. Installation and professional services plan
5. Training plan
6. Warranty and support terms
7. Software and recurring service requirements
8. Identification of all assumptions, exclusions, and exceptions
9. Three relevant customer references